

## Executive Director – North Central Iowa Growth Partnership

### **Job Description:**

Be on the ground floor of a new and exciting era for economic development in North Iowa. The Economic Development Corporations of Mason City and Clear Lake, together with Cerro Gordo County, are joining forces and creating a new and powerful development team to advance business in this area. We are seeking a dynamic leader to guide our efforts. A strong economic development background is required as well as the ability to manage the day-to-day operations of the organization.

Ideal candidate will have a strong economic development and marketing background and understand sales and business. Ability to work with various community, regional and state partners is critical.

Cerro Gordo County has a population of 47,000. Within the County are Mason City with a population of 29,000 and Clear Lake with 8,000 year-round residents, nearly doubling during the summer. We are located halfway between Des Moines and Minneapolis on Interstate 35 and the Avenue of the Saints. Clear Lake is one of Iowa's largest natural lakes and offers exceptional recreational activities. Mason City is the regional hub for North Iowa with outstanding medical, educational, cultural and retail opportunities.

More community information is available at:

[www.clearlakeiowa.com](http://www.clearlakeiowa.com)

[www.masoncityia.com](http://www.masoncityia.com)

[www.masoncityedc.com](http://www.masoncityedc.com)

[www.ncigp.com](http://www.ncigp.com)

[www.niacc.com](http://www.niacc.com)

### **Qualifications:**

Bachelors Degree in business, marketing or related field required and five years experience in economic development work desired. This person will need excellent verbal and written communication skills, strong organizational skills, strong people skills, be self-motivated, progressive thinking and innovative. Marketing experience is essential. The ideal candidate would have a Masters Degree or Certification in Economic Development.

### **Compensation:**

\$95,000-\$105,000 commensurate with experience and competitive benefits program, for additional information [www.masoncityedc.com](http://www.masoncityedc.com)

### **How to apply:**

Send cover letter and resume to:

Search Committee  
c/o North Central Iowa Growth Partnership  
25 West State Street, Suite B  
Mason City, IA 50401

Or email to: [adeterman@masoncityedc.com](mailto:adeterman@masoncityedc.com)

**Deadline:** Monday, March 31, 2008

**Benefit Package**

Health and Dental Insurance paid in full (\$7150/annual)

Dependent coverage is available at the expense of the employee

Life/Accidental Death and Dismemberment Insurance paid in full (\$426/annual)

Dependent coverage is available at the expense of the employee

Additional coverage up to 70% of their annual base salary up to age 62 may be purchased

Short Term Disability Insurance (\$558/annual)

Long Term Disability Insurance (\$932/annual)

Paid Time Off

Four weeks vacation annually (\$7680/annual-not an additional expense)

Eight holidays annually (\$3072/annual-not an additional expense)

Compensatory leave of five days annually (\$1920/annual-not an additional expense)

Personal leave of five days annually (\$1920/annual-not an additional expense)

Retirement Plan

Funded at 6% annual income (\$6000/annual)

Car Allowance

\$500/month (\$6000/annual)

Cell Phone (\$600/annual)

Education reimbursement (\$2000/annual)

\$2000

Dues and Subscriptions (\$1000/annual)

\$1000

Moving Expenses (\$10,000/one time)

Up to \$10,000

These are based on an annual salary of \$100,000 and age of employee of 45 years

This represents a 39% benefit package